Railroad property acquisition

• Do know...
  • the property and parcel data
  • how to protect the railroad company
  • the level of complication
  • how many bridges needed
  • How many crossings needed
  • what elect officials you may be able to leverage and where
  • what railroad wants to turn into a trail
  • where funding will come from
  • your partners (and show them!)

• Do not...
  • Ask for railroad network
  • Shame the railroad
  • Use the word ‘abandoned’ lightly
  • Say railroad(s) going out of business
  • Understate customer demand for rail
  • Sue the railroad